

Omni-Lite Industries Canada Inc. Unaudited Condensed Consolidated Financial Statements For the interim three and six months ended June 30, 2020 and 2019 (in United States Dollars)

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#### **UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

In accordance with National Instrument 51-102 released by the Canada Securities Administrators, the Company discloses that its auditors have not reviewed the unaudited condensed consolidated financial statements for the three and six months ended June 30, 2020 and 2019.

### NOTICE TO THE READER OF THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The unaudited condensed consolidated financial statements of Omni-Lite Industries Canada Inc. including the consolidated statements of financial position as at June 30, 2020 and 2019 and the consolidated statements of income (loss) and comprehensive income (loss), changes in shareholders' equity, and cash flows for the three and six months ended June 30, 2020 and 2019 are the responsibility of the Company's management.

These unaudited condensed consolidated financial statements have not been reviewed on behalf of the shareholders by the independent external auditors of the Company, MNP LLP.

The unaudited condensed consolidated financial statements have been prepared by management and include the selection of appropriate accounting principles, judgments and estimates necessary to prepare these unaudited condensed consolidated financial statements in accordance with IAS 34, Interim Financial Reporting as issued by the International Accounting Standards Board ("IASB").

"David Robbins" signed

David Robbins Director and Chief Executive Officer Cerritos, California, USA August 12, 2020 "Roger Dent" signed

Roger Dent Director Cerritos, California, USA August 12, 2020

### Omni-Lite Industries Canada Inc. Consolidated Statements of Financial Position

**United States Dollars** 

Unaudited

	Note	 At 6/30/20	 at 12/31/19
Assets			
Current			
Cash		\$ 1,640,913	\$ 693,245
Accounts receivable		1,035,564	1,355,071
Inventory	3	4,009,590	3,863,596
Due from related parties	7	-	706
Prepaid expenses		127,584	124,013
Total Current Assets		6,813,651	6,036,631
Long-term			
Investment	4	132,690	184,698
Property, plant and equipment	5	8,279,498	8,788,582
Due from related parties	7	32,000	38,000
Deferred tax asset		1,349,542	1,297,803
Intangible assets	6	640,122	677,455
Deposits		33,493	33,493
Total Assets		\$ 17,280,996	\$ 17,056,662
Liabilities			
Current			
Accounts payable and accrued liabilities		475,242	791,775
Lease liability		202,085	217,702
Income taxes payable		18,798	30,208
Finance guarantee liability		-	250,000
Total Current Liabilities		\$ 696,125	\$ 1,289,685
Long Term			
Bank indebtedness	8	1,513,934	1,002,309
Proceeds from Paycheck Protection Program	15	819,700	
Lease liability		-	90,535
Deferred tax liability		1,927,990	2,009,597
Total Liabilities		\$ 4,957,749	\$ 4,392,126
Shareholders' Equity			
Share capital	9	8,204,897	8,204,897
Contributed surplus	12	1,908,045	1,846,836
Retained earnings		2,493,626	2,844,116
Accumulated other comprehensive loss	4	 (283,321)	 (231,313)
Total Shareholders' Equity		\$ 12,323,247	\$ 12,664,536

### Omni-Lite Industries Canada Inc. Consolidated Statements of Income (Loss) and Comprehensive Income (Loss)

### **United States Dollars**

								(	Jnaudited
For the three and six months ended June 30			or the six		For the six		or the three		or the three
			onth period	m	onth period		onth period	m	onth period
	Note	end	led June 30, 2020	li	ended ine 30, 2019	end	ded June 30, 2020	lu	ended ne 30, 2019
	NOTE		30, 2020	Ju	1110 30, 2013		30, 2020	Ju	116 30, 2013
Revenue	10	\$	3,768,520	\$	5,018,034	\$	1,623,650	\$	2,573,509
Cost of goods sold			3,244,834		3,540,043		1,569,216		1,965,685
Gross margin		\$	523,687	\$	1,477,991	\$	54,436	\$	607,824
Overhead expenses									
Selling, general and administrative			737,533		882,110		322,059		477,424
Share-based compensation	9		61,209		61,920		30,605		30,960
Amortization of intangible assets	6		37,333		37,333		18,667		18,667
Total overhead expenses			836,077		981,363		371,332		527,051
Research and product design			129,844		109,499		62,457		60,010
Income/(loss) from operations		\$	(442,234)	\$	387,129	\$	(379,353)	\$	20,763
Other income (expense)									
Interest income			2,656		3,601		2,656		1,816
Interest expense			(35,669)		(21,648)		(17,262)		(13,309)
Income/(loss) before income taxes		\$	(475,246)	\$	369,082	\$	(393,959)	\$	9,270
Income tax expense (recovery)									
Current			8,590		1,600		(5,965)		-
Deferred			(133,346)		13,150		(124,580)		(110,050)
			(124,756)		14,750		(130,545)		(110,050)
Net income/(loss)		\$	(350,490)	\$	354,332	\$	(263,414)	\$	119,320
Other comprehensive income/(loss)									
Items that may not be reclassified to profit or loss:									
Gain (Loss) on investment	4		(52,008)		(45,883)		4,660		(230,513)
Comprehensive income/(loss)		\$	(402,498)	\$	308,449	\$	(258,753)	\$	(111,193)
Income/(loss) per share - basic	13		(0.03)		0.03		(0.02)		0.01
- diluted	13		(0.03)		0.03		(0.02)		0.01
Weighted average shares outstanding - basic	13		11,333,854		11,333,854		11,333,855		11,333,855
- diluted	13		11,333,854		11,335,285		11,333,855		11,335,286

# Omni-Lite Industries Canada Inc. Consolidated Statements of Changes in Shareholders' Equity

United States Dollars
Unaudited

					Accumulated other			
		Share	Contributed	Retained	cor	mprehensive	St	ockholder's
	Note	Capital	Surplus	Earnings	in	come/(loss)		Equity
Balance at December 31, 2018		\$ 8,204,897	\$1,812,298	\$ 4,716,931	\$	(195,937)	\$	14,538,189
Share-based compensation	12	-	61,921	-		-		61,921
Net loss		-	-	354,332		-		354,332
Loss on investment		-	-	-		(45,883)		(45,883)
Balance at June 30,2019		\$ 8,204,897	\$1,874,219	\$ 5,071,263	\$	(241,820)	\$	14,908,559

		Share	Contributed	Retained		umulated other	cockholder's
	Note	Capital	Surplus	Earnings	i	ncome/(loss)	Equity
Balance at December 31,2019		\$ 8,204,897	\$1,846,836	\$ 2,844,116	\$	(231,313)	\$ 12,664,536
Share-based compensation	12	-	61,209	-		-	61,209
Net loss		-	-	(350,490)		-	(350,490)
Loss on investment		-	-	-		(52,008)	(52,008)
Balance at June 30, 2020		\$ 8.204.897	\$1.908.045	\$ 2.493.626	\$	(283,321)	\$ 12.323.247

### Omni-Lite Industries Canada Inc. Consolidated Statements of Cash Flows

United States Dollars Unaudited

		For the six	For the six	For the three	For the three
		month period	month period	month period	month period
		ended	ended	ended	ended
	Note	June 30, 2020	June 30, 2019	June 30, 2020	June 30, 2019
Cash flows from operating activities					
Net income/(loss) for the year		(350,490)	354,332	(263,414)	119,320
Adjustments for:					
Depreciation	5	531,256	539,968	264,404	261,772
Allowance for bad debt (reversal)		(18,881)	-	(18,881)	-
Amortization of intangible assets	6	37,333	37,333	18,667	18,666
Share-based compensation	9	61,209	61,920	30,605	30,960
Interest expense		8,468	10,852	3,845	5,030
		268,895	1,004,405	35,226	435,748
Net change in non-cash working capital items					
Accounts receivable		338,388	(432,838)	510,390	28,760
Inventory		(145,994)	(876,421)	29,583	(301,771
Prepaid expenses		(3,571)	102,080	2,857	52,576
Accounts payable and accrued liabilities		(316,533)	(19,937)	(93,526)	(67,961
Deposits		-	25,605	-	17,144
Income taxes payable		(11,410)	41,402	(25,538)	39,092
Deferred tax expense (recovery)		(133,346)	(25,942)	(124,580)	(149,143
Increase/(Decrease) in cash from operating ac	tivities	(3,571)	(181,646)	334,412	54,445
Cash flows from financing activities					
Payments from related parties	7	6,706	10,769	3,332	5,369
Advances to related parties	7	-	-	-	1,486
Proceeds from bank indebtedness	8	511,625	500,000	-	200,000
Proceeds from Paycheck Protection Program	15	819,700	-	819,700	-
Payment of finance guarantee	7(ii)	(250,000)	-	-	-
Repayment of lease liability		(114,620)	(104,415)	(58,060)	(41,844
Increase in cash from financing activities		973,411	406,354	764,972	165,011
Cash flow from investing activities					
Purchase of property, plant and equipment	5	(22,172)	(244,723)	(13,370)	(47,195
Decrease in cash from investing activities		(22,172)	(244,723)	(13,370)	(47,195
Increase/(Decrease) in cash		947,668	(20,015)	1,086,014	172,261
Cash, beginning of period		693,245	340,571	554,899	148,294
Cash, end of period		1,640,913	320,556	1,640,913	320,555

**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

### 1. Nature of Operations

Omni-Lite Industries Canada Inc. ("Omni-Lite" or the "Company") was incorporated under the Laws of the Business Corporations Act of Alberta in 1992. The consolidated financial statements of the Company for the three months ended June 30, 2020 include the accounts of the Company and its wholly-owned subsidiaries. The consolidated financial statements were authorized for issue by the Board of Directors on August 12, 2020. Its head office, research and development, and production operations are located at 17210 Edwards Road, Cerritos, California, U.S.A, 90703. A corporate, registered office is located at 18 Kings Street East, Suite 902, Toronto, ON M5C2C4. The Company's core mission is the adaptation of material science for mission critical applications. These products include components for the aerospace, military, specialty automotive and sports and recreational industries. Since the most significant portion of the Company's operations is located in the United States ("U.S.") and its functional currency is U.S. dollars, these consolidated financial statements are presented in U.S. dollars. The Company is listed for trading on the TSX Venture Exchange under the symbol OML and the OTCQX under the symbol OLNCF.

### 2. Significant Accounting Policies

These condensed consolidated financial statements have been prepared by management in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board and the International Financial Reporting Interpretations Committee ("IFRIC") in effect at June 30, 2020. These condensed consolidated financial statements are unaudited and have been prepared in accordance with IAS 34, Interim Financial Reporting.

The significant accounting policies of the Company are the same as those applied in the Company's annual audited consolidated financial statements for the years ended December 31, 2019 and 2018. These policies have been consistently applied to each of the periods presented.

#### (a) Estimates and judgements

The preparation of consolidated financial statements requires management to make estimates and judgments that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. The consolidated financial statements have, in management's opinion, been properly prepared using careful judgment within reasonable limits of materiality and within the framework of the significant accounting policies summarized below:

**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

### 3. Inventory

The major components of inventory are classified as follows:

	Ju	ne 30, 2020	December 31, 2019		
Raw Materials	\$	1,045,997	\$	918,701	
Work in progress		1,082,230		1,475,089	
Finished Goods		1,881,363		1,247,286	
Total	\$	4,009,590	\$	3,641,076	

The cost of inventories recognized as expense and included in cost of goods sold for the six months ended June 30, 2020 was \$3,244,834 (2019 - \$3,540,043). During the six months ended June 30, 2020, the Company recorded a reserve for obsolete inventory of \$42,000 (2019 - \$nil) and wrote off \$nil in 2020 (2019 - \$nil).

#### 4. Investment

At June 30, 2020, the long-term investment consists of an equity investment in the common shares of California Technologies Corp. ("California Nano"), a public company related through a common director. The Company's investment is recorded at the fair value as supported by the market price listed on the TSX Venture Exchange.

	Carrying Amount
Investment at December 31, 2018	\$ 220,074
Loss from market price valuation	(35,376)
Investment at December 31, 2019	\$ 184,698
Loss from market price valuation	(52,008)
Investment at June 30, 2020	\$ 132,690

The following is a schedule of the accumulated market valuation change relating to the investment above:

	Market Value
Balance at December 31, 2018	\$ (195,937)
Loss from market price valuation	(35,376)
Balance at December 31, 2019	\$ (231,313)
Loss from market price valuation	(52,008)
Balance at June 30, 2020	\$ (283,321)

**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

### 5. Property, Plant and Equipment

	Land	Building	Production equipment	Other equipment	Non-consumable tooling	Right-of-use assets	Totals
Cost							
At December 31, 2018	\$770,000	\$2,154,570	\$15,563,311	\$292,673	\$7,886,569	-	\$26,667,123
Additions	-	-	299,272	17,634	-	505,310	822,216
Reclassifications	-	4,355	(54,500)	50,152	(7)	-	-
At December 31, 2019	\$770,000	\$2,158,925	\$15,808,083	\$360,459	\$7,886,562	\$ 505,310	\$27,489,339
Additions	-	-	22,172	-	-	-	22,172
At June 30, 2020	\$770,000	\$2,158,925	\$15,830,255	\$360,459	\$7,886,562	\$ 505,310	\$27,511,511
Accumulated Depreciation							
December 31, 2018	\$ -	\$791,206	\$9,748,526	\$262,284	\$6,822,814	-	\$17,624,830
Depreciation	-	56,276	343,976	19,592	445,025	211,058	1,075,927
Reclassification	-	482	(9,372)	8,890	-	-	-
At December 31, 2019	\$ -	\$847,964	\$10,083,130	\$290,766	\$7,267,839	\$211,058	\$18,700,757
Depreciation	-	28,138	176,031	7,934	213,624	105,529	531,256
At June 30, 2020	\$ -	\$876,102	\$10,259,161	\$298,700	\$7,481,463	\$316,587	\$19,232,013
Net Book Value							
At June 30, 2020	\$770,000	\$1,282,823	\$5,571,094	\$61,759	\$405,099	\$188,723	\$8,279,498

### 6. Intangible Assets

Cook	Customer relationship	Goodwill	Trademark	Non-compete agreements	Patents	Totals
Cost	£ 240,000	£ 407 470	£ 400 000	¢ 20 200	<b># F 20</b> F	♠ 770 FFF
At December 31, 2018	\$ 240,000	\$ 407,170	\$ 100,000	\$ 20,000	\$ 5,385	\$ 772,555
Patent costs					900	900
At December 31, 2019 & June 30, 2020	\$ 240,000	\$ 407,170	\$ 100,000	\$ 20,000	\$ 6,285	\$ 773,455
Accumulated amortization						
At December 31, 2018	14,000	-	5,500	1,833	-	21,333
Amortization	48,000	-	20,000	6,667	-	74,667
At December 31, 2019	62,000	-	25,500	8,500	-	96,000
Amortization	24,500		9,620	3,213		37,333
At June 30, 2020	\$ 86,500	-	\$ 35,120	\$ 11,713	-	\$ 133,333
Net book value						
At December 31, 2019	178,000	407,170	74,500	11,500	6,285	677,455
At June 30, 2020	\$ 153,500	\$ 407,170	\$ 64,880	\$ 8,287	\$ 6,285	\$ 640,122

**United States Dollars** 

**Unaudited** 

For the interim three and six months ended June 30, 2020 and 2019

### 7. Related Party Transactions and Balances

During the three and six months ended June 30, 2020, the Company had the following related party transactions and balances not disclosed elsewhere in these condensed consolidated financial statements:

	June 30, 2020	December 31, 2019
California Nanotechnologies: i. A loan receivable including interest at 2.89% per annum which is due on demand. The loan was secured by all the assets of California Nanotechnologies Inc., a subsidiary of California Nano. This loan receivable was fully impaired as of June 30, 2020.	\$ -	\$ -
ii. The Company had provided a guarantee on the bank debt held by California Nanotechnologies Corp. The bank debt consists of a term loan with a balance of approximately \$321,000 (\$372,000 at December 31, 2019) On March 31, 2020 bank called California Nano's line of credit of \$250,000 and Omni-Lite repaid this amount on their behalf. Omni-Lite has a loan receivable with interest at the prime rate plus 1% from California Nanotechnologies Corp. At December 31, 2019 Omni-Lite had recorded this amount as a finance guarantee liability of \$250,000 in the statement of financial position with an offsetting charge to other expense.		
Has an unsecured interest free loan receivable from an employee, forgiven after five years of service time, related to the acquisition of property with a maturity date in 2022.	20,000	20,000
Had an unsecured interest free loan receivable from an employee which was paid in full as of June 30, 2020.	-	706
Provided six grants (December 31, 2019 – six) related to the purchases of hybrid/electric cars under the Company's <i>Greenhouse Gas Reduction Incentives for Employees</i> program in the amount of \$5,000 each. The six grants outstanding mature in 2021, 2022 and 2023.	30,000	30,000
Reserve for earned grants	(18,000)	(12,000)
Total due from related parties	\$32,000	\$38,706
Current portion	-	706
Long-term portion	\$32,000	\$38,000

**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

### 7. Related Party Transactions and Balances-continued

### Significant subsidiaries:

The table below provides information relative to the Company's significant subsidiaries, including each such entity's name, its jurisdiction of incorporation/formation, the percentage of securities directly or indirectly owned by the Company, a brief description of the entity, and the market areas served, if applicable. The functional currency of each entity is U.S. Dollars.

Company	Percentage of		
(Jurisdiction of	ownership by Omni-		
Incorporation/	Lite Industries		
Formation)	Canada, Inc.	Overview	Market Area
Omni-Lite Industries	100%	Wholly-owned subsidiary of Omni-Lite Industries Canada	United States
California Inc.		Inc, which was formed and incorporated on October 4,	
(California, USA)		1985. It is the head office which conducts research and	
		development, and production operations.	
Omni-Lite Properties	100%	Wholly-owned subsidiary of Omni-Lite Industries Canada	United States
Inc. (California, USA)		Inc. which was formed and incorporated on December 26,	
		2000. It owns the property and significant equipment for	
		the head office. This entity was merged with Omni-Lite	
		Industries California, Inc. as of September 9, 2019.	
Omni-Lite Industries	100%	Wholly-owned subsidiary of Omni-Lite Industries Canada	International
International Inc.		Inc. which was formed and incorporated in Barbados on	
(Barbados)		February 8, 2005. It conducts all international sales in the	
		sports and recreation segment. Merged into Omni-Lite	
		Industries Canada Inc. as of December 31, 2019.	
Monzite Corporation	100%	Wholly-owned subsidiary of Omni-Lite Industries Canada,	United States
(New Hampshire,		Inc., which was acquired on September 21, 2018. It is a	
USA)		holding company for Impellimax, Inc.	
Impellimax, Inc.	100%	Wholly-owned subsidiary of Monzite Corporation which	United States
(New Hampshire,		was acquired on September 21, 2018. It designs,	
USA)		manufactures, and contract manufactures electronic sub-	
		components.	
Formed Fast	100%	Wholly-owned subsidiary of Omni-Lite Industries Canada	International
International Inc.		Inc., formed and incorporated in Barbados on February	
(Barbados)		24, 1998. It is an investment holding company. Merged	
		into Omni-Lite Industries Canada Inc. as of December 31,	
		2019.	

**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

#### 8. Bank Indebtedness

As of December 18, 2019, the Company replaced its US\$700,000 credit facility and entered into a three-year, US\$3.0 million revolving credit line with City National Bank, an RBC Company, which expires on December 31, 2022 (the "Credit Agreement"). Interest under the revolving line of credit accrues at the prime rate. The Credit Agreement is secured by the Company's accounts receivable, inventory, property, plant and equipment, and general intangibles. The agreement includes certain conditions and financial covenant ratios including, loan to value, net worth and debt service. At December 31, 2019, the outstanding loan balance was \$1,002,309. At June 30, 2020, the loan balance was \$1,513,934 (June 30, 2019-\$500,000) and the Company was in compliance with its covenants. Interest expense of \$27,201 (2019 - \$7,196) related to the Company's line of credit line has been recorded in the consolidated statements of income/(loss) and comprehensive income/(loss) for the six months ended June 30, 2020.

#### 9. Share Capital

#### (a) Authorized

Unlimited number of common shares with no par value.

### (b) Issued

	Number of	
	Shares	Amount
Total issued and outstanding, December 31, 2018,		
December 31, 2019 and June 30, 2020	11,333,854	\$ 8,204,897

### (c) Share options

The Company established a share option plan for employees, directors and consultants on September 15, 1997. Under this plan, the Company is authorized to issue options up to 10% of the outstanding number of issued and outstanding shares. From grant date, options vest at one-third of the total grant annually with an expiration term of 5 years.

The Company has granted share options to directors, consultants, and employees of the Company as follows:

	Number	Option Price per Share Range	Weighted Average Exercise Price
Options outstanding at December 31, 2018 Options - granted	434,333 575,000	CAD \$0.92 to \$1.87 CAD \$0.90	CAD \$1.53 CAD \$0.90
- forfeited	(95,000)	CAD \$1.35 to \$1.48	CAD \$0.89
Options outstanding at December 31, 2019	914,333	CAD \$0.90 to \$1.85	CAD \$1.12
Options - expired	(95,000)	CAD \$0.92 to \$1.35	CAD \$0.92
Options outstanding at June 30, 2020	819,333	CAD \$0.90 to \$1.85	CAD \$1.11
Options exercisable at June 30, 2020	244,333	CAD \$1.40 to \$1.85	CAD \$1.61

**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

### 9. Share Capital-continued

The Company did not grant options during the three months ended June 30, 2020.

The options that are outstanding at June 30, 2020 are summarized as follows:

Options Outstanding	Option price	Weighted Average Exercise Price of options outstanding	Weighted Average Remaining Contractual Life
517,500	CAD \$0.90 to \$1.37	CAD \$0.90	4.41 years
244,333	CAD \$1.38 to \$1.85	CAD \$1.61	1.17 years
819,333	CAD \$0.90 to \$1.85	CAD \$1.11	3.44 years
		Weighted Average Exercise Price of Options Currently	Weighted Average Remaining
<b>Options Vested</b>	Option price	Exercisable	Contractual Life
244.333	CAD \$1.40 to \$1.85	CAD \$1.61	1.17 years

In estimating expected stock price volatility at the time of a particular share option grant, the Company relies on observations of historical volatility trends. Share-based compensation expense in relation to the options was \$48,621 for the six months ended June 30, 2020 (2019 - \$30,960). The fair value of the options granted was estimated using the Black-Scholes option pricing model with the following weighted average assumptions:

Risk free interest rate	1.62%
Expected life (years)	5
Volatility rate (%)	58.60%
Dividend yield (%)	0.00%
Forfeiture rate (%)	0.00%

### (d) Warrants

The Company initiated a long-term stock warrant plan in the third quarter of 2018 for key management and employees. On September 21, 2018, 1,200,000 warrants were granted all with an expiry date of September 21, 2026. The remaining contractual life on the warrants is 6.48 years. The warrants are allocated among six tranches with each tranche having specified number of warrants, strike price, and vesting provisions.

	Number	Warrant Price per Share Range	Weighted Average Exercise Price
Warrants outstanding at December 31, 2018,			
December 31, 2019 and June 30, 2020	1,200,000	CAD \$1.13 to \$2.26	CAD \$1.67
Warrants exercisable at December 31, 2019			
and June 30, 2020	79,167	CAD \$1.27	CAD \$1.27

**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

### 9. Share Capital-continued

The warrants that are outstanding as of June 30, 2020 are summarized as follows:

Warrants Outstanding	Warrant Exercise Price
200,000	CAD \$1.13
125,000	CAD \$1.27
175,000	CAD \$1.41
200,000	CAD \$1.55
250,000	CAD \$1.98
250,000	CAD \$2.26
1,200,000	CAD \$1.67

500,000 warrants granted have exercise prices ranging from CAD\$1.13 – CAD\$2.26 and vest one third per year with the first vesting date ranging from December 31, 2019 to December 31, 2022 ("time based"). At June 30, 2020, 79,167 warrants have vested.

700,000 warrants granted have exercise prices ranging from CAD \$1.27 - CAD \$2.26 and vest upon meeting escalating cumulative three-year EBITDA targets on dates ranging from December 31, 2021 to December 31, 2024 ("performance based"). At December 31, 2019, the Company has determined that the EBITDA targets are not expected to be met and therefore no expense has been recorded. Share-based compensation expense in relation to warrants was \$12,588 for the six months ended June 30,2020 (2019 - \$48,986).

The fair value of the warrants granted was estimated on the grant date using the Black-Scholes option pricing model with the following weighted average assumptions:

	Performance	
	Based	Time Based
Number of options	700,000	500,000
Weighted average exercise price	CAD\$1.78	CAD\$1.52
Weighted average risk-free interest rate	2.30%	2.28%
Weighted average expected life (years)	8	3
Weighted average volatility rate	57.02%	47.57%
Weighted average dividend yield	0.00%	0.00%
Weighted average forfeiture rate	8.15%	8.15%

**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

### 10. Segment Information

The Company has its operations and subsidiaries in the United States, Canada and Barbados. The Company allocates its revenues between countries based on location that has title to the contract. The Company has utilized and reported revenues from products sold based on the Company locations for each of these segments as follows:

Six months ended June 30, 2020	United States	Canada	Barbados	Inter-corporate elimination	Total
Revenue	\$ 3,768,520	-	-	-	\$ 3,768,520
Net (loss) income	(180,250)	(170,240)	-		(350,490)
Six months ended June 30, 2019	United States	Canada	Barbados	Inter-corporate elimination	Total
Revenue	\$5,013,234	\$ -	\$ 88,800	\$ (84,000)	\$ 5,018,634
Net (loss) income	586,066	(230,079)	(1,655)	-	354,332

#### 11. Financial Instruments

Financial instruments of the Company consist of cash, accounts receivable, due from related parties, investment, accounts payable and accrued liabilities, and bank indebtedness.

	June	30, 2020	December 31, 2019		
	Carrying Value	Fair Value	Carrying Value	Fair Value	
At FVTPL					
Cash	\$1,640,913	\$1,640,913	\$ 693,245	\$ 693,245	
At FVOCI					
Investment	132,690	132,690	184,698	184,698	
At amortized cost					
Accounts receivable	1,035,564	1,035,564	1,355,071	1,355,071	
Due from related parties	32,000	32,000	38,706	38,706	
Accounts payable and accrued liabilities	475,242	475,242	791,775	791,775	
Bank indebtedness	1,513,934	1,513,934	1,002,309	1,002,309	
Proceed from Paycheck Protection Program	819,700	819,700	-	-	

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**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

### 11. Financial Instruments-continued

The table below sets out fair value measurements using the fair value hierarchy.

	Total	Level 1	Level 2	2	Lev	el 3
Assets						
Cash	\$ 1,640,913	\$ 1,640,913	\$	-	\$	-
Investment	132,690	132,690		_		_

There have been no transfers during the period between Levels 1 and 2.

The carrying values of accounts receivable, accounts payable and accrued liabilities, and finance guarantee liability approximate their fair value due to their short-term nature.

The carrying value of the Company's due from related parties approximate their fair values due to the amounts being due on demand, and the carrying value of bank indebtedness approximates fair value due to a market rate of interest being charged.

The Company holds various forms of financial instruments. The nature of these instruments and the Company's operations expose the Company to various risks. The Company manages its exposure to these risks by operating in a manner that minimizes its exposure to the extent practical. The Company does not use off statement of financial position contracts to manage these risks.

The carrying values of bank indebtedness approximates its fair value due to the market rate of interest applied.

#### Interest rate risk

The Company's line of credit facility discussed in Note 7 may fluctuate in value as a result of change in market price. The floating rate debt is subject to interest rate cash flow risk, as the required cash flows to service the debt will fluctuate as a result of changes in market rates. As at June 30, 2020, the increase or decrease in income before taxes for each 1% change in interest rates on floating rate debt amounts to approximately \$15,139 (December 31, 2019 - \$10,002).

#### Foreign currency risk

The Company maintains minimal asset and liability balances in non-U.S. dollar currencies and has de minimus foreign currency exposure.

### Other price risk

The Company has financial instruments that may fluctuate in value as a result of changes in market price. The Company has an investment in shares of California Nano. This investment is recorded on the consolidated statements of financial position at fair value as of the statement of financial position date with changes from the prior period's fair value reported in OCl. As at June 30, 2020, a 1% change in the price of the investment would have an impact of \$1,327 annually (December 31, 2019 - \$1,847).

**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

#### 11. Financial Instruments-continued

#### Liquidity Risk

The Company is exposed to liquidity risk due to the borrowings under the line of credit and accounts payable and accrued liabilities from operations. This risk is mitigated by complying with the covenants on the line of credit and managing the cash flow by controlling accounts receivable and accounts payable. At June 30, 2020 the Company had borrowings under its line of credit in the amount of \$1,513,934, was in compliance with its debt service covenant and has applied for a waiver.

The following table provides an analysis of the financial liabilities based on the remaining terms of the liabilities as at:

June 30, 2020	≤1 year	> 1 year ≤ 3 years	> 3 year ≤ 4 years	> 5 years	Total
Accounts payable and accrued liabilities	\$ 475,242	-	-	-	\$ 475,242
Bank indebtedness	-	1,513,934	-	-	1,513,934
Proceeds from Paycheck		819,700			819,700
Protection Program					
Total	\$ 475,242	\$2,333,634	-	-	\$ 2,808,876
December 31, 2019	≤1 year	> 1 year	> 3 year	> 5 years	Total
	•	≤ 3 years	≤ 4 years	•	
Accounts payable and accrued liabilities	\$ 791,775	-	-	-	\$ 791,775
Finance guarantee liability	250,000	-	-	-	250,000
Bank indebtedness	-	1,002,309	-	-	1,002,309
Total	\$1,041,775	\$1,002,309	-	-	\$ 2,044,084

#### Credit Risk

The Company manages credit risk over cash by maintaining its bank accounts with large financial institutions. The Company manages credit risk over accounts receivable by dealing with financially sound customers, based on an evaluation of the customer's financial condition. For the six months ended June 30, 2020, the Company was engaged in contracts for products with four (December 31, 2019 - 100) customers in excess of 10% of revenue, which accounted for approximately \$2.47 million (2019 - 3.5 million) or 83% (2019 - 47%) of the Company's total revenue. The maximum exposure to credit risk is the carrying value of cash, account receivable and due from related parties. The table below provides an analysis of the age of accounts receivable which are not considered impaired.

	Total		Current		≤30 days		> 30 days ≤ 60 days		60 days ≤ 90 days		> 90 days	
June 30, 2020	\$1,035,564	\$	543,858	\$	307,079	\$	45,160	;	\$ 69,922	1	69,545	
December 31, 2019	\$ 1,355,071	\$	706,728	\$	495,696	\$	89,256	\$	46,816	9	16,575	

**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

### 12. Contributed Surplus

The following is a continuity schedule of contributed surplus:

	June 30, 2020	June 30,2019			
Balance, beginning of period	\$ 1,846,836	\$ 1,812,298			
Shares issued upon options exercise					
Share-based compensation	61,209	61,920			
Balance, end of period	\$ 1,908,045	\$ 1,874,218			

### 13. Loss per Common Share

The basic loss per common share is calculated using Net loss divided by the weighted-average number of common shares outstanding. The diluted income per common share is calculated using net loss divided by the weighted-average number of diluted common shares outstanding, as adjusted with the treasury stock method.

819,333 options (2019 - 914,333) and 1,200,000 warrants (2019 - 1,200,000) were excluded in calculating the weighted-average number of diluted common shares outstanding for the three months ended June 30, 2020 because the Company was in a net loss position and therefore any exercise would be anti-dilutive.

### 14. Capital Disclosures

The objective for managing the Company's capital structure is to ensure that the Company has the financial capacity, liquidity and flexibility to fund expansion projects and product development efforts. The capital structure of the Company consists of cash and equity comprised of issued capital, contributed surplus and retained earnings. The Company generally relies on operating cash flows and its revolving line of credit to fund the expansion and product development. The Company's financing needs depend on the timing of expected net cash flows from new products and sales of current products. This requires the Company to maintain financial flexibility and liquidity. The Company's capital management policies are aimed at:

Maintaining an appropriate balance between short-term borrowings, long-term debt and shareholders' equity; maintaining sufficient undrawn committed credit capacity to provide liquidity; ensuring ample covenant room to draw credit lines as required; and ensuring the Company maintains a credit rating that is appropriate for their circumstances.

The Company monitors the leverage in its capital structure by reviewing the ratio of net debt to cash flow from operating activities and interest coverage ratios.

**United States Dollars** 

Unaudited

For the interim three and six months ended June 30, 2020 and 2019

### 15. Subsequent Events

In April 2020, Company applied for and received loan proceeds in the amount of \$819,700 (the "PPP Funds") and entered into a loan agreement with City National Bank pursuant to the CARES Act. The CARES Act was established in order to enable small businesses to pay employees during the economic slowdown caused by covid-19 by providing forgivable loans to qualifying businesses for up to 2.5 times their average monthly payroll costs. The amount borrowed by the Company under the CARES Act is eligible to be forgiven provided that (a) the Company uses the PPP Funds during the eight-week period after receipt thereof, and (b) the PPP Funds are only used to cover payroll costs (including benefits), rent, mortgage interest, and utility costs. The amount of loan forgiveness will be reduced if, among other reasons, the Company does not maintain staffing or payroll levels. In July, 2020, the Company applied for forgiveness of the full amount of its PPP Funds. The Company has not received a response from the Small Business Administration on its forgiveness application.

Principal and interest payments on any unforgiven portion of the PPP Funds (the "PPP Loan") will be deferred for six months and will accrue interest at a fixed annual rate of 1% and will carry a two-year maturity date. There is no prepayment penalty on the CARES Act Loan.

The covid-19 virus has severely impacted local economies around the world. In many countries, businesses are being forced to temporarily cease or to various extents limit operations for indefinite periods of time. Measures taken to contain the spread of the covid-19 virus, including travel bans, quarantines, social distancing, and closures of on-essential services have triggered significant disruptions to businesses worldwide, resulting in a severe economic slowdown. Governments and central banks have responded with monetary and fiscal interventions to stabilize economic conditions. The Corporation has determined that this event is a non-adjusting subsequent event. Therefore, the financial position and results of operations as of and for the year ended December 31, 2019 and June 30, 2020 have not been adjusted to reflect any impact of this event. The duration and impact of the covid-19 pandemic, as well as the effectiveness of government and central bank responses to covid-19, remains unclear at this time. It is not possible to reliably estimate the duration and severity of the consequences of covid-19, or the impact the event may have on the financial position and results of the Corporation for future periods.

We have been designated a critical business by our defense related customers and as such continue to operate all of the Company's facilities.

We have also created a covid-19 Pandemic Response Team. The focus of this team is to;

- Protect the safety and health of our employees,
- Continue to deliver on our commitments to customers, and,
- Ensure that we are complying with all federal, state and local regulations

#### We have implemented;

- Enhanced sanitation procedures
- Temperature checks
- Personal protection measures, including masks and social distancing procedures, and,
- Ongoing monitoring of the covid–19 pandemic and our workplace.

On August 11, 2020, the Company implemented cost reduction initiatives at its California facility. These initiatives are expected to yield approximately US\$600,000 of cost savings on an annualized basis.