



## FORWARD-LOOKING STATEMENTS

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#### Who We Are

#### **Our Mission and Value Proposition**

Trusted and Experienced Supplier of Critical Components That Matters to Our Stakeholders

**Delivering Superior Performance** 

Positioned in Attractive, Growing Commercial and Defense Aerospace and Industrial Markets

#### At A Glance

2023 Financial Results <sup>(1)</sup> (US\$000s, except per share data)	Revenue	Adjusted EBITDA	Free Cash Flow	Backlog
	\$12,407	\$445	\$534	\$7,077
First Quarter (LTM) 2024 Financial Results <sup>(1)</sup> (US\$000s, except per share data)	Revenue	Adjusted EBITDA	Free Cash Flow	Backlog
	\$13,963	\$1,407	\$436	\$6,490
Capital Stack <sup>(2)</sup> (US\$000s, except per share data)	Market		Net Cash	Shares Out
	<u>Cap</u>	TEV	(Debt)	15,413
	\$12,005	\$7,760	\$1,106	Est. / IPO
	■ TEV / EBITDA · 5.5x			1992 /
		1997		

<sup>(1)</sup> Please refer to the Company's first quarter fiscal 2024 Management Discussion and Analysis for financial term definitions and notes

<sup>(2)</sup> Based on market data as of May 17, 2024, and Company's first quarter fiscal 2024 results; figures expressed are rounded values and may not foot

#### **Strategic and Tactical Levers**

Attractive Industry & Growth Prospects

**Growing Backlog with Strengthening Margins** 

Bookings on High Value Programs with Improved Pricing

Commercial Aerospace Market Growth and a Durable and Well-Funded Defense Sector

Competitive Cost Structure and Differentiated Operating Model Focused on Execution and Driving Productivity and Margin Lift

First-Class Process Technologies and Operational Systems Leading to a Competitive Moat

Scalable Operations Drives Efficient and Durable Performance

Enhanced Financial Profile & Strong Management

Revenue Growth and Earnings Expansion Visibility; Organic & Inorganic Levers to Exploit

Focused on Cash Flow Returns in Excess of Cost of Capital

Proven and Experienced Management Team

## Where We Were | Where We're Going

# Where We Were Current

Managed business portfolio impact during and in the aftermath of COVID-19

DP Cast integration and optimization actions implemented

Driving pricing and value proposition across the entire customer / program portfolio

Disciplined capital allocation and focused goal to return to positive Adjusted EBITDA and Free Cash Flow

Focused on large, niche markets and cost-saving solutions for our customers

Well positioned and focused to exploit commercial aerospace market growth and a durable and well-funded defense sector

Evolving track record of increasing revenue, EBITDA and Free Cash Flow performance

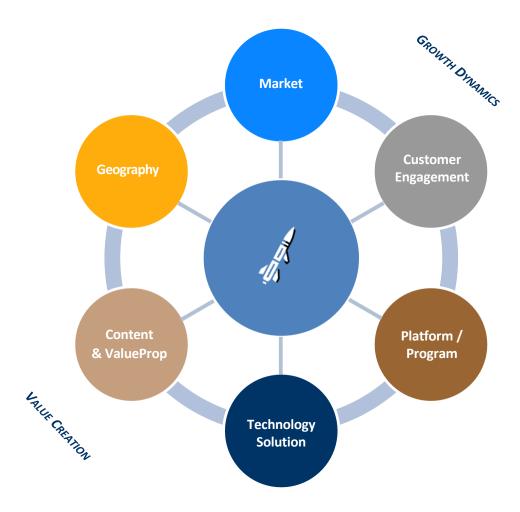
Business model capable of delivering above-market revenue growth and significant incremental EBITDA margins

What's Ahead

M&A strategy targeting complementary and market expansion capabilities

Maintain a strong balance sheet with maximum flexibility and optionality for asset monetization

# **Omni-Lite Flywheel**



## **Industry Landscape | Commercial Aerospace Market**

The global commercial aerospace market recovery is well underway from the depths of the COVID-19 pandemic

Global air travel demand has reached or exceeded pre-pandemic levels; particularly, in the North American and European markets; China continues to lag but is expected to return to its historical growth trajectory

Commercial aircraft backlog in excess of 13,000 new aircraft, and it's estimated that over 40,000 total aircraft will be in service by 2032

Demand for high-efficiency platforms represent a large proportion of current backlog and will buttress production growth rates through the end of this decade and beyond

Despite recent Boeing and certain supply chain challenges, the market represents a substantial long-cycle growth opportunity

High quality suppliers like Omni-Lite will play an increasingly important role to meet delivery schedules for line production and after-market requirements

# **Industry Landscape | Defense Market**

National and global security a high priority and will drive technology and readiness requirements resulting in demands for increased fiscal spending budgets

High risk conflicts and uncertainties surrounding Middle East and Ukraine; Russia and Chinese power projection

Defense electronics modernization driving system and sub-system upgrades to maintain and extend competitive advantages and readiness

Access and integration of commercial technology for defense applications that will deliver innovation and outperformance

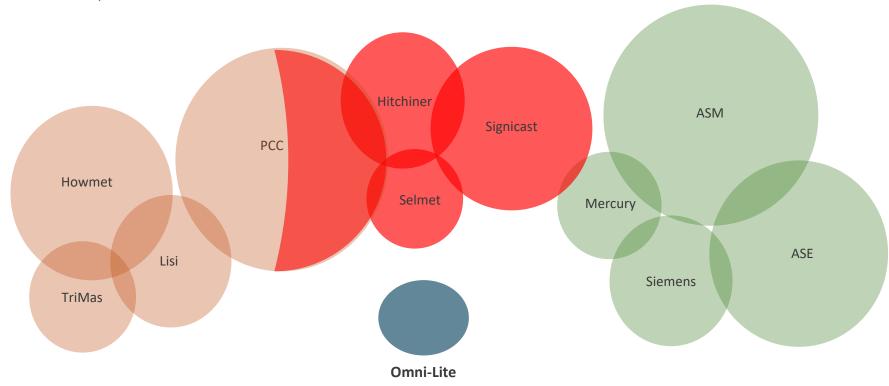
Continued onshoring of capacity and capability to meet the needs of trust, security and assurance

# **Industry Landscape | Competitive Moat**

Recognized as a Trusted, Technically Supportive Supplier to Tier 1 Aerospace and Defense Players

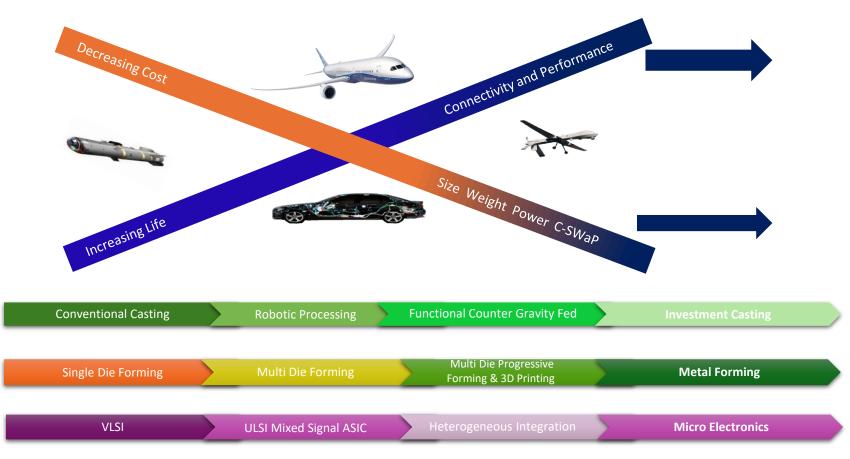
Superior Capability to Produce Specialty Engineered Components Predominately Existing at the Tier 1's and the Largest Merchant Suppliers

Outperform our Customers in Our Niches and Ability to Design/Produce Quickly With High Reliability is the Underpinning of Our Competitive Position



# **Industry Landscape | Technology Trends**

Increasing use of lightweight alloys form-to-net shape manufacturing Increasing electronics content higher level integration driving demand for our component technology



## **State of the State | Component Manufacturing**

Omni-Lite is ideally positioned to address industry challenges utilizing automation technologies



Large footprint manufacturers are looking to outsource specialized manufacturing due to skilled labor shortage



Industry looking for streamlined component solutions, more "out of the box"



Industry need for on shore, reliable producers of specialty components to mitigate supply chain bottlenecks

# **Go To Market Approach and Model**

#### **Market Needs**

- Light Weight High Strength Components
- High Temperature Corrosion Resistant Components
- Precision Repeatable
   Form Factor
- Delivery in Months <u>Not</u>
   Years

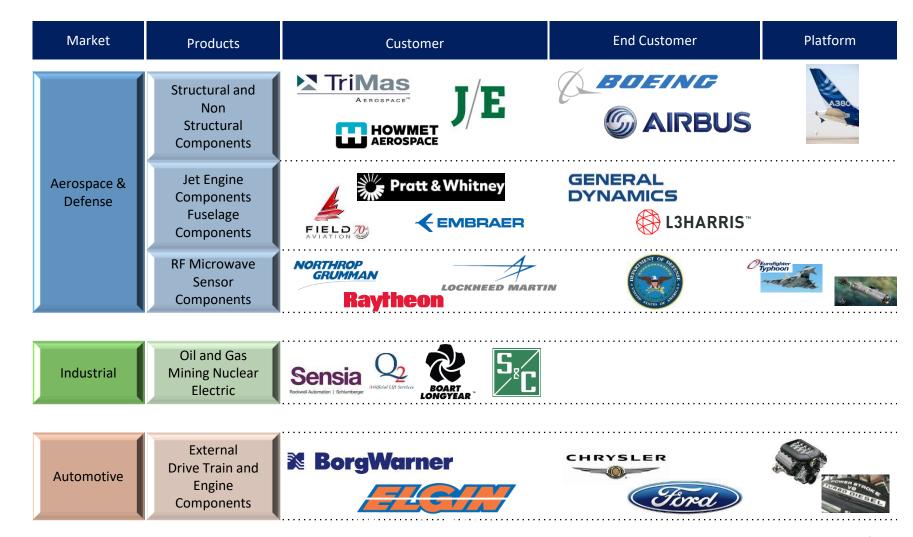
#### **Drivers to Achieve**

- Material Selection and Know How
- Model and Simulation
   Based Manufacturing
- Streamlined Process
   Controlled Design and
   Manufacturing

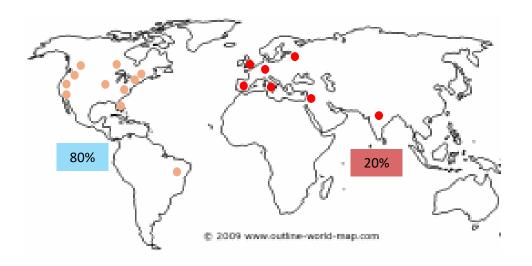
#### We Deliver Through

- Counter GravityCasting Technique
- Multi-Die Progressive Forming
- Manufacturing
  Automation
- Multi-chip Laminate
   Array Processing
- InnovativeEngineering
- Design

#### **Product and Customer Profile**



## **Global Customer Base**



- 25+ Years Supplying Components to Aerospace and Defense Industry
- 15+ Country Global Footprint

# **Metal Forming**

#### What We Do

We transform high strength wire stock into complex shaped fastener components

#### Why We Do It

To fulfill the need for hundreds of millions of high strength fastener components consumed annually with the production and maintenance of military and commercial aircraft





#### How We Do It

We run automated multi-station forming machines configured with engineered tooling and force controls producing tens of thousands of parts per hour





# **Investment Casting**

#### What We Do

We transform high strength molten metal into complex shaped jet engine components

#### Why We Do It

To fulfill the need for millions of high strength components consumed annually with the production of military and commercial jet engines





#### How We Do It

We run automated lost wax Casting Process utilizing engineered tooling and Robotics producing tens of parts per hour

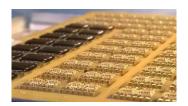




#### **Micro Electronics**

#### What We Do

We design and manufacture RF & Microwave sensor electronic sub-components



#### Why We Do It

To fulfill the need for millions of high speed lightweight sensor electronics consumed manufacturing Radar and Electronic Warfare systems worldwide



#### How We Do It

We integrate discrete SMT and die components into standard footprint functional electronic subcomponent at production rate of hundreds of parts per hour



# **Financial Overview | Financial and Value Creation Target Parameters**

	FY 2023	Q1'FY 2024	LTM 2024"	Target Parameter	
Revenue Growth	11.4%	57.0%	21.6%	50% (25% Inorganic)	
Gross Margin	14.9%	28.6%	19.5%	50%	
Adj. EBITDA Margin <sup>(2)</sup>	3.6%	20.6%	10.1%	25%	

• ROIC in Excess of Weighted Average Cost of Capital •

<sup>(1)</sup> Represents the last (trailing) twelve months ended March 31, 2024

# Financial Overview | Demonstrative Progress through Solid Execution

(US\$000s, except per share data)







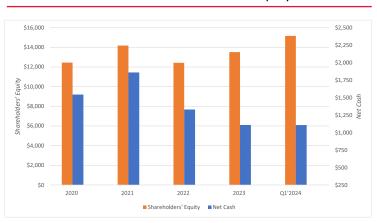
Q4'23

Q1'24

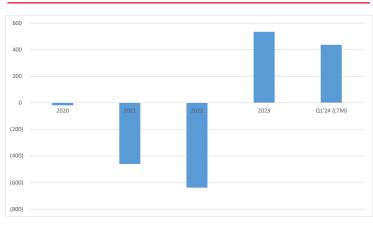
# Financial Overview | Balance Sheet and Adjusted Free Cash Flow (1) Pathway

(US\$000s, except per share data)

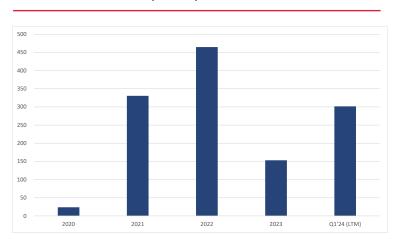
## Net Cash and Shareholders' Equity



## Adj. Free Cash Flow(1)



#### **Capital Expenditures**

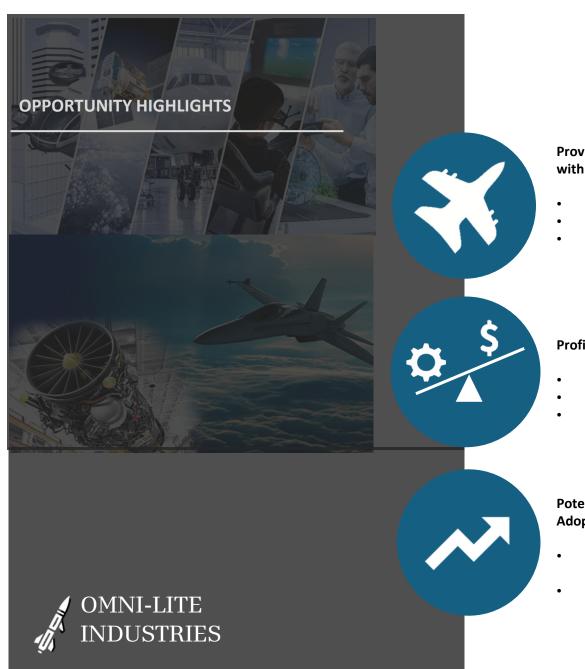


# Focus on Profitable Growth and Shareholder Returns

**Positioning the Business to Achieve Double Digit Returns** 







Provider of Aerospace and Defense Components & Technology with a Long History of Quality and Reliability

- 25+ years Industry Operations
- Brand Recognition Among Tier 1 Companies
- Niche Products Addressing Specialty Applications

#### **Profitable and Capital Efficient Business**

- 25%+ CAGR
- Positive Operating Leverage Expansion
- Efficient Capex Requirements

Potential for Significant Upside Aircraft Build Rates and Adoption of New Components Address Size Weight & Power

- New Components Manufactured Near Net Shape Removes Machine Time Setup Improves Throughput
- GaN Advanced Radar Sensor Products