



# Investor Presentation

October 2024



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# Who We Are

**Consolidator of Aerospace and Defense Component Technologies  
Positioned in Attractive, Growing Aerospace and Defense Markets**

Share Price <i>(see notes)</i>		C\$1.60 (US\$1.18)
Diluted Shares Outstanding	(000's)	15,970
<b>Market Capitalization</b>	<b>(US\$000's)</b>	<b>18,900</b>
Net Cash (Debt) <i>(see notes)</i>	(US\$000's)	2,105
Cal Nano Investment <i>(see notes)</i>	(US\$000's)	9,145
<b>TEV</b>	<b>(US\$000's)</b>	<b>7,650</b>
TEV / Adj. EBITDA		4.3x

TTM Revenue (Q2 2024)	(US\$000's)	15,239
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TTM Adj. EBITDA (Q2 2024)	(US\$000's)	1,792
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TTM Free Cash Flow (Q2 2024)	(US\$000's)	1,123
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*Notes:*  
Please refer to the Company's second quarter fiscal 2024 Management Discussion and Analysis for financial term definitions and notes  
Market data as of September 27, 2024; Balance sheet figures as of June 30, 2024 as adjusted (pro forma) for recent transactions related to the Company's Cal Nano Investment  
Financial performance metrics based on Company's second quarter fiscal 2024 results  
Figures expressed are rounded values and may not foot

## History | Notable Milestones





# Investment Considerations



## Long History of Quality and Reliability in Attractive Aerospace and Defense Industry

- Aircraft Build Rate Increases
- Brand Recognition Among Tier 1s and Primes
- Niche Products Addressing Specialty Applications
- High Switching Costs Leads to Recurring Business



## Profitable and Capital Efficient Business Model

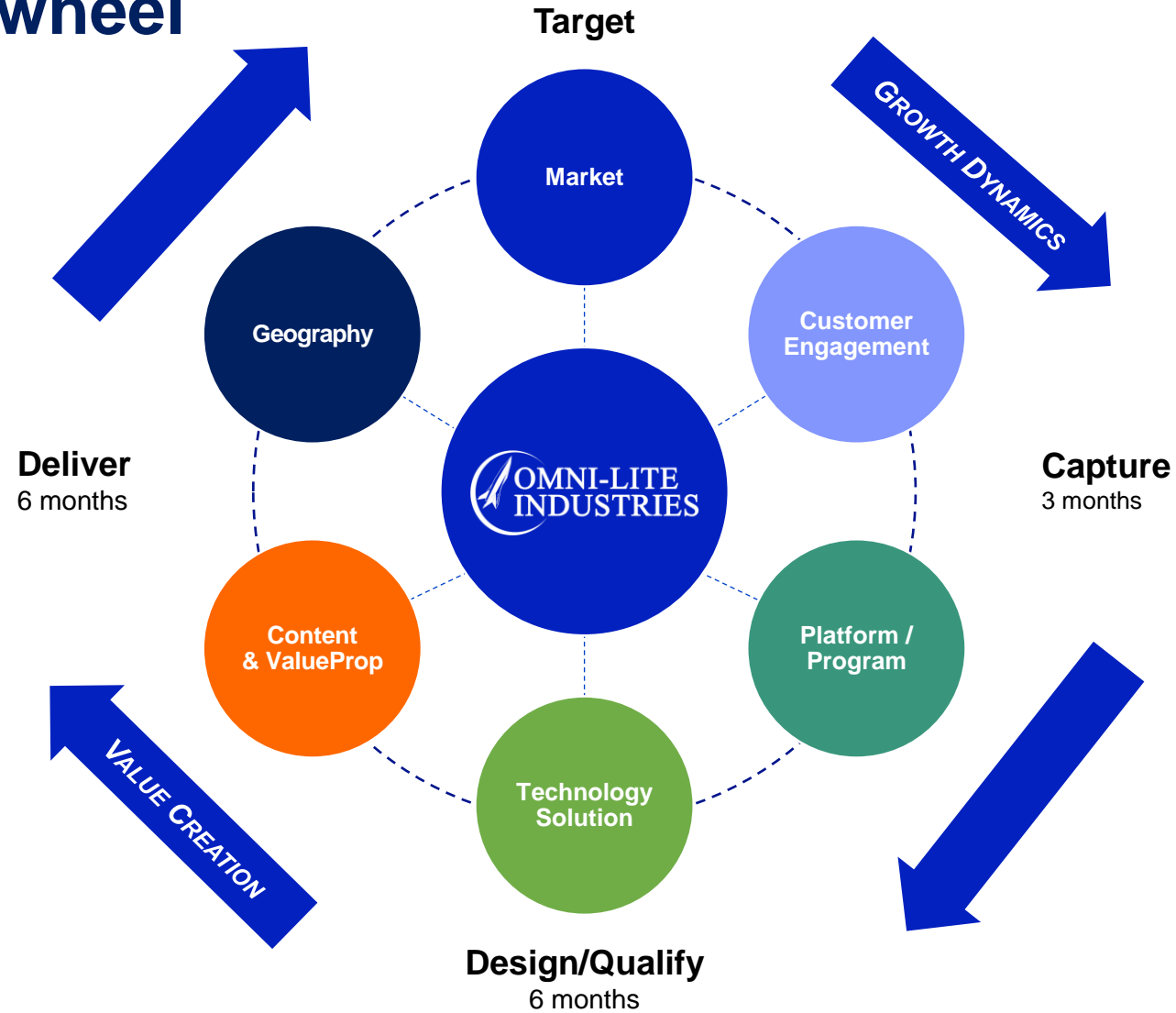
- Low Capital Investment
- Prolific Use of Shared Business Systems Across Entire Organization
- Deliver Significant Positive Operating and Financial Leverage



## Scalable Platform Through Consolidation Opportunities

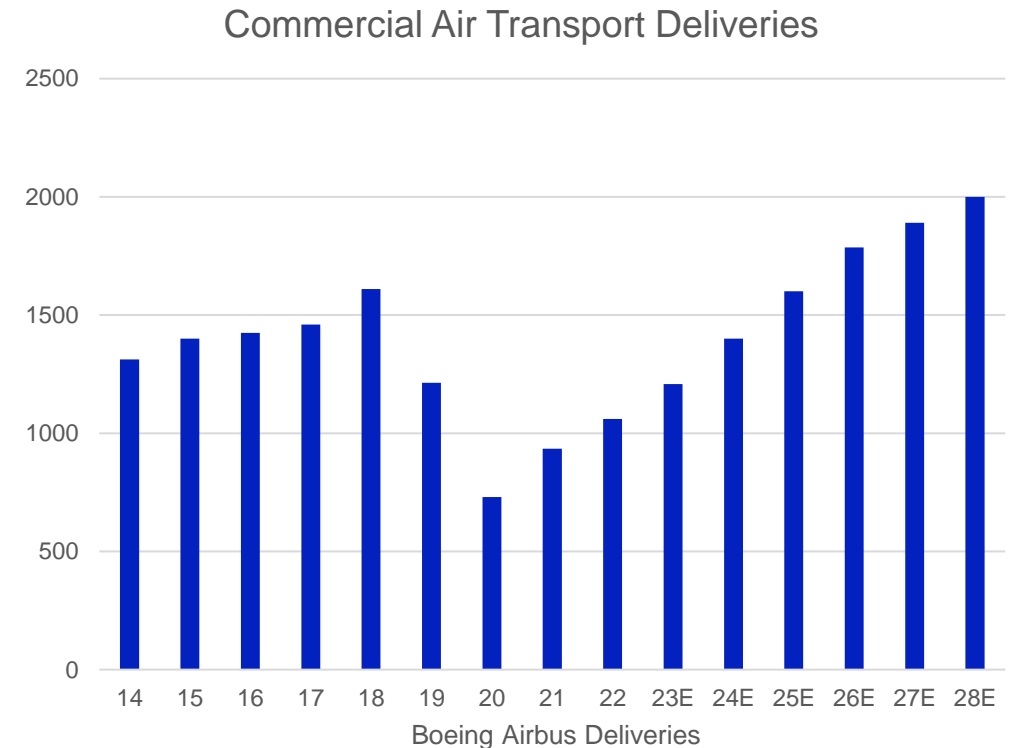
- Large Fertile Landscape of Small Acquisition Targets
- Resources to Acquire Complementary Products and Technologies with High Incremental Margin Profile
- Accretive Cash Flow Impact Targeting ROIC Thresholds

# Omni-Lite Flywheel

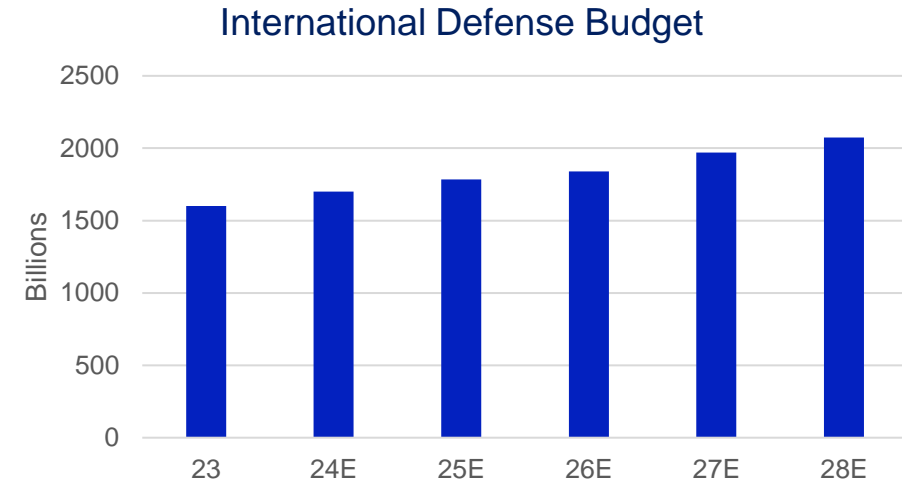
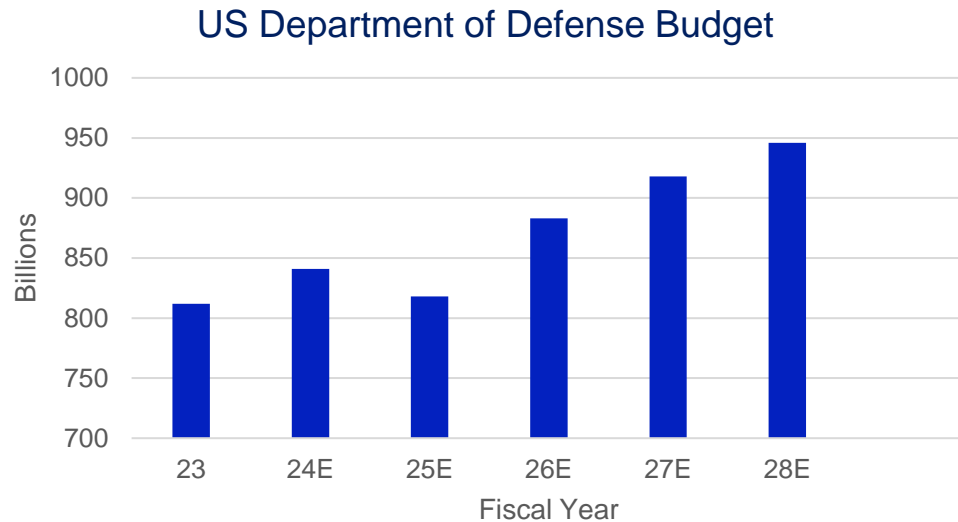


## Industry Landscape | Commercial Aerospace Market

High Quality Suppliers like Omni-Lite Will Play an Increasingly Important Role to Meet Delivery Schedules for Line Production and After-Market Requirements



# Industry Landscape | Defense Market



National and Global Security a High Priority and Will Drive Technology and Readiness Requirements Resulting in Demands for Increased Fiscal Spending Budgets

Defense Electronics Modernization Driving System and Sub-System Upgrades to Maintain and Extend Competitive Advantages and Readiness

## Programs of Record

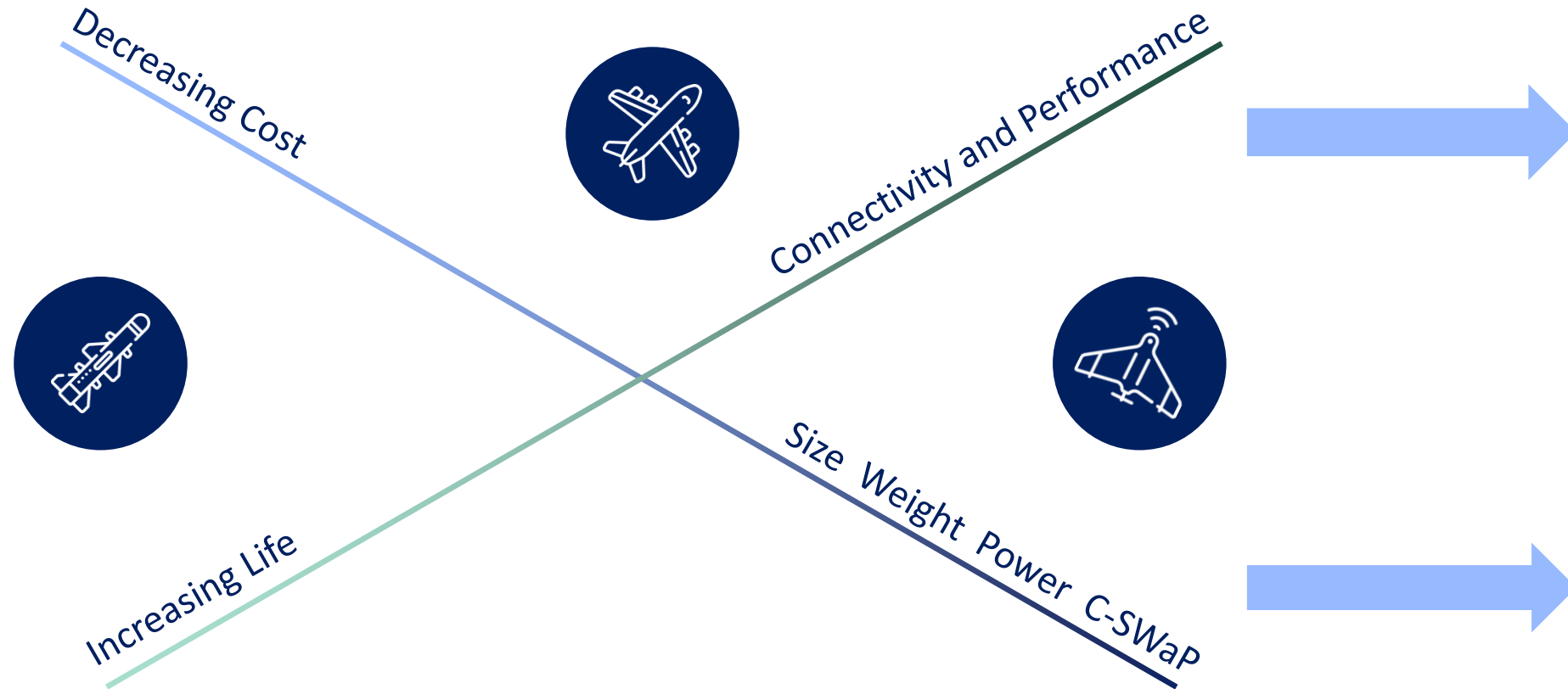
- PAC 3
- Typhoon Eurofighter
- Longbow LCS
- JSF
- PATRIOT

Source: U.S. DOD Defense Budgets (excludes supplementals), Aerodynamic Advisory, Aviation Week



# Industry Landscape | Technology Trends

*Increasing use of lightweight high strength rugged materials and proliferation of electronic sensors enabling higher performance longer lived systems is driving demand for our component technology*



# Component Manufacturing | Market Challenges

Omni-Lite is Ideally Positioned to Address Industry Challenges Utilizing Automation Technologies and its Ability to Respond and Execute Quickly



Large Footprint Suppliers are Looking to Outsource Specialized Manufacturing Due to Skilled Labor Shortage.



Industry Looking for Streamlined, More “Out of the Box” Component Solutions



Industry Need for On-Shore, Reliable Producers of Specialty Components to Mitigate Supply Chain Bottlenecks and Insecurity of Supply

# Product and Customer Profile

Market	Products	Customer	End Customer	Platform
Aerospace & Defense	Structural and Non Structural Components	  	 	
	Jet Engine Components Fuselage Components	  	 	
	RF Microwave Sensor Components	  		
Industrial	Oil and Gas Mining Nuclear Electric	   		
Automotive	External Drive Train and Engine Components	 	 	 

# Metal Forming

## What We Do

We transform high strength wire stock into complex shaped fastener components



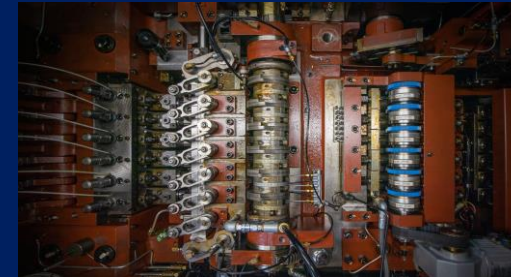
## Why We Do It

To fulfill the need for hundreds of millions of high strength fastener components consumed annually with the production and maintenance of military and commercial aircraft



## How We Do It

We run automated multi-station forming machines configured with engineered tooling and force controls producing tens of thousands of parts per hour





# Investment Casting

## What We Do

We transform high strength molten metal into complex shaped jet engine components



## Why We Do It

To fulfill the need for millions of high strength components consumed annually with the production of military and commercial jet engines



## How We Do It

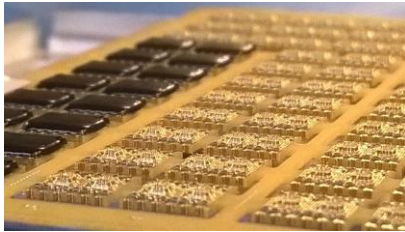
We run automated lost wax Casting Process utilizing engineered tooling and Robotics producing tens of parts per hour



# Micro Electronics

## What We Do

We design and manufacture RF & Microwave sensor electronic sub-components



## Why We Do It

To fulfill the need for millions of high speed lightweight sensor electronics consumed manufacturing Radar and Electronic Warfare systems worldwide



## How We Do It

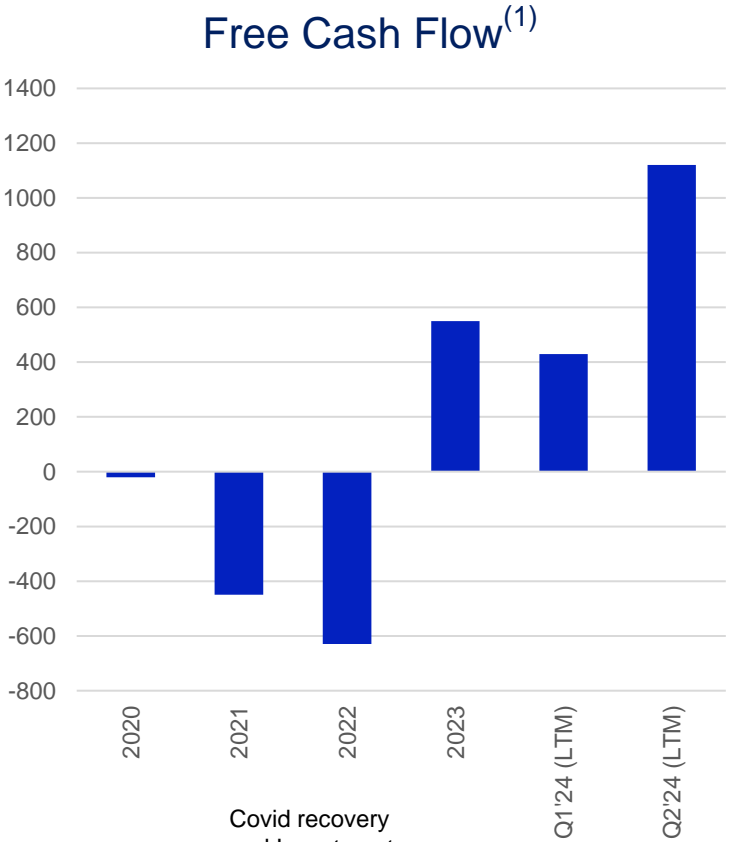
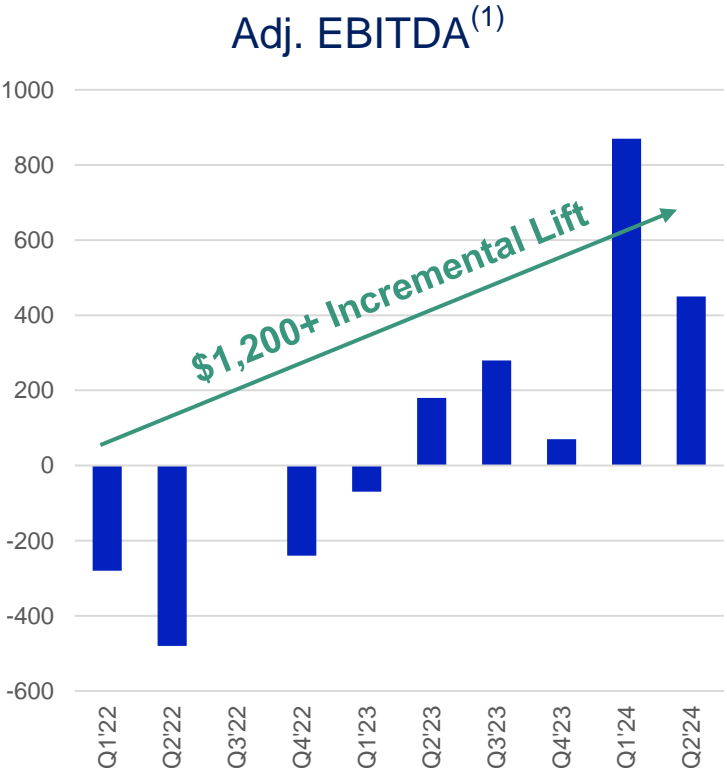
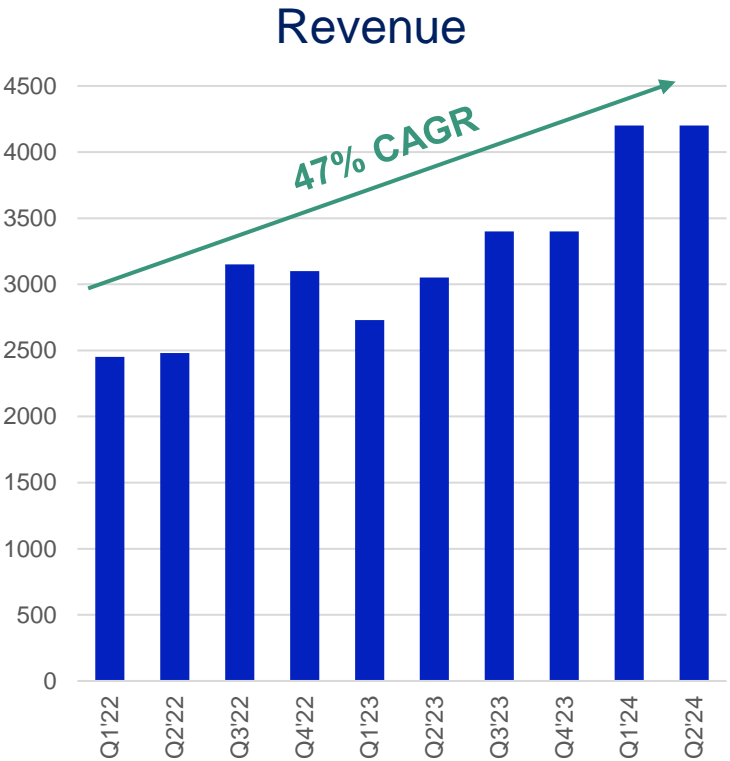
We integrate discrete SMT and die components into standard footprint functional electronic subcomponent at production rate of hundreds of parts per hour





# Financial Overview | Demonstrative Results through Solid Execution

(US\$000s, except per share data)



(1) Please refer to the Company's second quarter fiscal 2024 Management Discussion and Analysis for financial term definitions and notes

# Financial Overview | Financial and Value Creation Target Parameters

	FY 2023	1H'FY 2024	LTM 2024 <sup>(1)</sup>	Target Parameter
Revenue Growth	11.4%	49.0%	26.2%	Double Revenue every 3 to 4 years
Gross Margin	14.9%	24.6%	19.7%	50%
Adj. EBITDA Margin <sup>(2)</sup>	3.6%	16.7%	11.8%	25%

• ROIC in Excess of Weighted Average Cost of Capital •

(1) Represents the last (trailing) twelve months ended June 30, 2024

(2) Please refer to the Company's second quarter fiscal 2024 Management Discussion and Analysis for financial term definitions and notes

# **Focus on Profitable Growth and Shareholder Returns**

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**Positioning the Business to  
Achieve Double Digit Returns**

